

Picking Your Support Team: Broker, Solicitor, Accountant and Finance Broker

You Don't Buy a Nursery Alone

No buyer is an island — and buying a nursery is not something you can or should do on your own.

Putting the right support team in place early will make your buying journey smoother, reduce risk, and help you move with confidence when the right opportunity comes along.

Your Broker: The Centre of Your Buying Team

The first and most important member of your support team is your broker.

Finding the right nursery is often about being in the right place at the right time, but you can significantly improve your chances by working closely with your broker. The more they understand:

- what you're looking for
- why it matters to you
- and why you're a strong, credible buyer
- the more likely they are to match you with the right opportunity when it arises.

A good broker doesn't just find settings — they help position you effectively with sellers.





Your Accountant and Finance Broker: Preparing You to Act

Your accountant and finance broker play a critical role in ensuring you are financially ready when a suitable nursery comes to market.

A good accountant should be:

- detail-oriented and organised
- confident with numbers and financial modelling
- knowledgeable about tax and accounting rules
- accurate, reliable, and trustworthy

A finance broker, by contrast, is more focused on:

building relationships with lenders
understanding the lending market
negotiating terms and presenting you effectively as a borrower

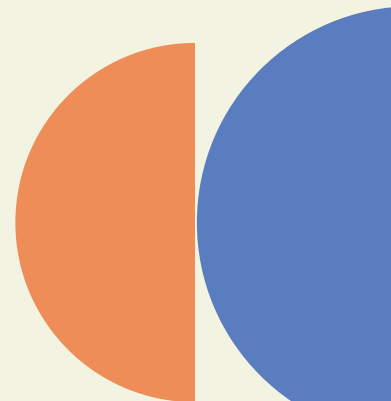
Both roles require strong numerical understanding, clear communication, and honesty. Appointing them early

puts you in the best possible position as you search for your first nursery.

Choosing the Right Solicitor

Choosing the right solicitor isn't just a professional decision – it's a personal one too.

Your solicitor represents you and will be your main point of contact throughout the transaction. If the relationship doesn't feel comfortable or communication is difficult, even straightforward matters can quickly become stressful.



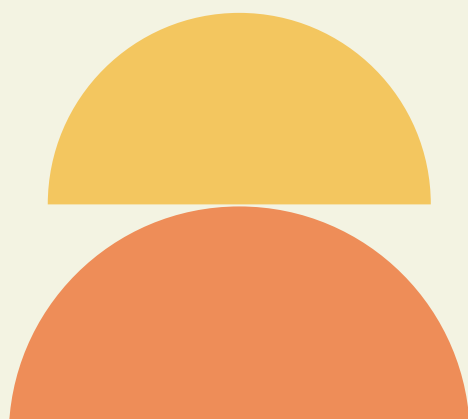


Why Specialist Nursery Experience Matters

A nursery sale can feel like a minefield, and the solicitor you choose can have a significant impact on the outcome, costs, and overall experience.

Solicitors do far more than push paperwork. They provide expert guidance designed to help you avoid costly mistakes and navigate the legal and regulatory complexities of the transaction.

Not all solicitors who claim to handle nursery sales have meaningful experience in the sector. Appointing a specialist nursery sales solicitor can save time, reduce risk, and ultimately save money.





What a Nursery Sales Solicitor Should Handle

A specialist nursery solicitor understands the unique blend of commercial property law and business sale law involved in a nursery transaction, as sales often include both the premises and the trading business.

They typically manage:

- drafting and negotiating the business sale agreement
- dealing with property-related matters
- guiding the transaction through to completion
- handling post-sale requirements

They should also be able to advise on Ofsted requirements and work closely with you - and your Ofsted adviser - to ensure all notifications and paperwork are completed correctly and on time.

You shouldn't be paying a solicitor to learn the sector's red tape at your expense.

Building Your Buying "Dream Team"

When your broker, solicitor, accountant, and finance broker are all aligned and experienced in the nursery sector, they form a powerful support network.

Together, they help reduce uncertainty, keep the process moving, and put you in the strongest possible position to secure your nursery.

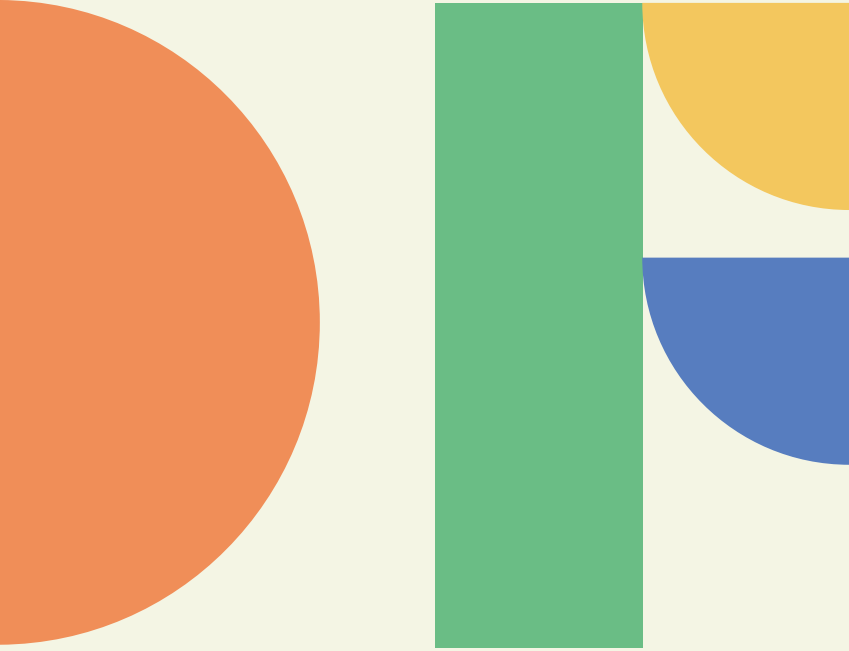


The right support team can make all the difference when buying a nursery.

If you're a first-time buyer and would like guidance on building the right team around you, our team is here to help.

[Speak to Owen Froebel about your nursery purchase](#)





Whether you're new to the early years sector or looking to expand your existing portfolio, the dedicated team at Owen Froebel can help you find, assess and acquire the right nursery for you.

To access our full list of nurseries for sale and be the first to hear about new opportunities, you'll need to register on our website. It's quick, free and puts you first in line.

**Register today at
owenfroebel.co.uk**

Looking to acquire your next nursery?

We'll help you find the right opportunity

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